


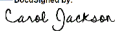



Proposal Evaluation

Event Seating and Staging Solutions with Related Accessories and Services RFP #091719

Possible Points		Allseating Corporation	Century Industries	Dant Clayton Corporation	Hussey Seating Company	Sedia Systems, Inc.	Trex Commercial Products, Inc. dba Staging Concepts
Conformance to RFP Requirements	50	-	38	44	44	43	42
Pricing	400	-	260	348	318	316	316
Financial Viability and Marketplace Success	75	-	56	68	65	62	64
Ability to Sell and Deliver Service	100	-	63	88	91	77	76
Marketing Plan	50	-	34	45	46	40	41
Value Added Attributes	75	-	54	66	69	68	64
Warranty	50	-	37	42	45	44	39
Depth and Breadth of Offered Equipment, Products, or Services	200	-	146	179	170	158	163
Total Points	1,000	0	688	880	848	808	805
Rank Order		6	5	1	2	3	4

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 Greg Grunig, Sourcewell

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 Carol Jackson, Sourcewell

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 Michael Muñoz, Sourcewell

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 Craig West, Sourcewell